Atty. Docket No.: 50442.010000

[00152] What is claimed is:

1. A method of conducting an incentivized trivia contest to increase the effectiveness of advertising, comprising:

storing in a computer system a first set of trivia questions relating to advertising; storing in said computer system a second set of trivia questions relating to content; associating said first and second sets of trivia questions with a broadcast of said advertising along with said content;

selecting a subset of said first and second trivia questions to ask a member; transmitting said subset of trivia questions to said member and receiving said member's responses thereto via a communication medium;

scoring said member's performance in response to said subset of trivia questions; and,

providing incentives to said member based upon results of said scoring.

- 2. The method in accordance with claim 1, wherein said association of said first and second sets of trivia questions with a broadcast comprises storing data indicative of which advertising airs in conjunction with said broadcast.
- 3. The method in accordance with claim 1, wherein said broadcast comprises a television broadcast.
- **4.** The method in accordance with claim 1, wherein said broadcast comprises a radio broadcast.

- 5. The method in accordance with claim 1, wherein said broadcast comprises a display of multimedia content via a network connection.
- 6. The method in accordance with claim 5, wherein said network connection comprises an internet connection.
- 7. The method in accordance with claim 1, wherein said communication medium comprises an internet connection.
- 8. The method in accordance with claim 1, wherein said communication medium comprises interactive television.
- 9. The method in accordance with claim 1, wherein said communication medium comprises a set-top box.
- 10. The method in accordance with claim 1, wherein said communication medium comprises a wireless device.
- 11. The method in accordance with claim 1, wherein said communication medium comprises a data network.
- 12. A method of using a user profile to conduct a trivia contest, comprising:

  storing in a computer system a first set of trivia questions relating to advertising;

  storing in said computer system a second set of trivia questions relating to content;

  associating said first and second sets of trivia questions with a broadcast of said advertising along with said content;

subset of trivia questions.

storing in said computer system a demographic profile of at least one member; using said demographic profile to select a subset of said first and second trivia questions to ask said member; and,

transmitting said subset of trivia questions to said member and receiving said member's responses thereto via a communication medium.

- 13. The method in accordance with claim 7, wherein said computer system comprises a plurality of computers interconnected via a network.
- 14. A method of determining advertising performance, comprising:

  storing in a computer system a first set of trivia questions relating to advertising;

  storing in said computer system a second set of trivia questions relating to content;

  associating said first and second sets of trivia questions with a broadcast of said advertising along with said content;

  selecting a subset of said first and second trivia questions to ask a member;

  transmitting said subset of trivia questions to said member and receiving said member's responses thereto via a communication medium; and

  determining advertising performance based upon said member's answers to said
- 15. A method of determining the effectiveness of product placement, comprising: storing in a computer system a first set of trivia questions relating to a product; storing in said computer system a second set of trivia questions relating to content; associating said first and second sets of trivia questions with a broadcast of said advertising along with said content;

selecting a subset of said first and second trivia questions to ask a member;

transmitting said subset of trivia questions to said member and receiving said member's responses thereto via a communication medium; and

determining the effectiveness of placement of said product within said content based upon said member's answers to said subset of trivia questions.

**16.** A method of creating a report indicative of the effectiveness of advertising, comprising:

storing in a computer system a first set of trivia questions relating to said advertising;

storing in said computer system a second set of trivia questions relating to content; associating said first and second sets of trivia questions with a broadcast of said advertising along with said content;

transmitting said first and second sets of trivia questions to a member and receiving said member's responses thereto via a communication medium; and

using answers to said first and second sets of trivia questions to create a report indicative of effectiveness of said advertising.

- 17. The method of creating a report in accordance with claim 11, wherein said step of creating a report further comprises using a plurality of demographic profiles to create said report.
- 18. The method in accordance with claim 11 wherein said advertising comprises a commercial.
- 19. The method in accordance with claim 11 wherein said advertising comprises placement of a product within said content.

20. A method of conducting an incentivized trivia contest to increase the effectiveness of advertising, determine advertising performance, and determine content performance, comprising:

storing in a computer system a first set of trivia questions relating to advertising; storing in said computer system a second set of trivia questions relating to content; storing in said computer system a demographic profile of at least one member;

associating said first and second sets of trivia questions with a broadcast of said advertising along with said content;

using said demographic profile to select a subset of said first and second trivia questions to ask a member who has received said broadcast;

transmitting said subset of trivia questions to said member and receiving said member's responses thereto via a communication medium;

scoring said member's performance in response to said subset of trivia questions; providing incentives to said member based upon results of said scoring; and, using answers to said first and second sets of trivia questions to create a report indicative of effectiveness of said advertising.

21. A method of creating a report indicative of recall, understanding, likeability or other broadcast performance measure, comprising:

storing in a computer system a set of trivia questions relating to the content of a broadcast;

associating said trivia questions with a broadcast of said content;

transmitting said set of trivia questions to a member and receiving said member's responses thereto via a communication medium;

scoring said member's performance in response to said subset of trivia questions; providing incentives to said member based upon results of said scoring;

using said responses to said set of trivia questions to create a report indicative of at least one broadcast performance factor;

transmitting said report to a client.

- 22. The method in accordance with claim 16, wherein said broadcast performance factor comprises recall.
- 23. The method in accordance with claim 16, wherein said broadcast performance factor comprises understanding.
- 24. The method in accordance with claim 16, wherein said broadcast performance factor comprises likeability.
- 25. A method of conducting an incentivized trivia contest to increase the effectiveness of advertising, comprising: storing in a computer system a set of trivia questions relating to advertising; associating said set of trivia questions with a time period of a broadcast of said advertising;

transmitting said set of trivia questions to said member and receiving said member's responses thereto via a communication medium;

scoring said member's performance in response to said set of trivia questions; and, providing incentives to said member based upon results of said scoring.